## Partnering with the Community:

Foster Care Volunteers are Life Savers!

Brenda F. Barnette, CEO





#### **The Seattle Humane Society**

- Private Open-Admission Shelter.
- 4,881 adoptions last fiscal year, on target for over a 15% increase this year.
- 88.6% Asilomar Live Release rate for FY 08-09 and 90+ so far this year.
- 2,775 in house spay/neuters; 1,508 public spay/neuters; 659 life-saving surgeries.
- Behavior department temperament tests dogs and is starting to test cats too.
- Staff of 70 with over 1400 volunteers.
- Older facility being upgraded to provide enriched environment for our shelter guests when money is available.
- There is are two public shelter in King County that we try to help and one in the City of Seattle.

#### Prior to 2006 was a different view of sheltering:

Standards of care were minimal.

Poor morale among staff and volunteers.

Resistant to change.

Did not trust volunteers with responsibility.

Killed cats because of age.

Campus in state of disrepair.

Animals had no enrichment programs except walks for some dogs.

Live save rate was 77.6%.





We brought on new leadership, improved staff morale and started trusting our volunteers,



#### **Our Dilemma**

- Not ready for large Capital Campaign.
- Economy took a downturn.
- Public shelter desperately needs our help.
- Holding space for animals limited.
- Huge spay/neuter bottleneck in our tiny and outdated veterinary clinic.
- Moose and his friends were still counting on us.

| Month         | # Dogs  |         |         |         | # Cats/Others |         |         |         |
|---------------|---------|---------|---------|---------|---------------|---------|---------|---------|
| FY            | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2006-07       | 2007-08 | 2008-09 | 2009-10 |
| April         | 10      | 35      | 22      | 108     | 110           | 105     | 131     | 219     |
| May           | 12      | 29      | 24      | 121     | 94            | 111     | 177     | 368     |
| June          | 12      | 26      | 38      | 118     | 97            | 200     | 235     | 359     |
| July          | П       | 28      | 53      | 102     | 144           | 203     | 337     | 365     |
| August        | 24      | 21      | 44      | 77      | 112           | 213     | 263     | 328     |
| September     | 14      | 24      | 46      |         | 145           | 209     | 253     |         |
| October       | 25      | 21      | 69      |         | 127           | 129     | 275     |         |
| November      | 25      | 39      | 57      |         | 79            | 221     | 175     |         |
| December      | 26      | 23      | 40      |         | 83            | 164     | 97      |         |
| January       | 31      | 47      | 54      |         | 49            | 120     | 113     |         |
| February      | 25      | 36      | 131     |         | 42            | 68      | 120     |         |
| March         | 23      | 31      | 126     |         | 55            | 109     | 121     |         |
| FYTD Total    | 69      | 139     | 181     | 526     | 557           | 832     | 1143    | 1639    |
| FYTD % Change |         | 50%     | 23%     | 66%     |               | 33%     | 27%     | 30%     |

#### **Shelter Guests Who Benefited From Foster Care**

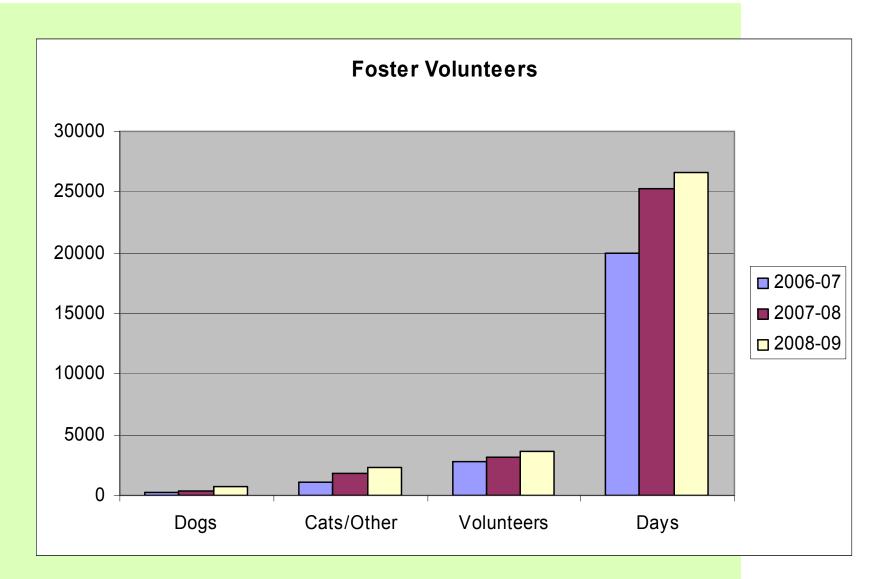
**Calculated monthly** 



| Month         | # Volunteers |         |         |         |         | # Days  |         |         |  |
|---------------|--------------|---------|---------|---------|---------|---------|---------|---------|--|
| FY            | 2006-07      | 2007-08 | 2008-09 | 2009-10 | 2006-07 | 2007-08 | 2008-09 | 2009-10 |  |
| April         | 185          | 175     | 242     | 361     | 1055    | 1004    | 1860    | 2827    |  |
| May           | 213          | 290     | 240     | 469     | 1310    | 1817    | 1718    | 3645    |  |
| June          | 216          | 279     | 274     | 477     | 1299    | 2182    | 2295    | 4671    |  |
| July          | 228          | 292     | 289     | 392     | 1594    | 2703    | 2864    | 3911    |  |
| August        | 232          | 299     | 286     | 372     | 1780    | 2571    | 2569    | 3302    |  |
| September     | 233          | 306     | 291     |         | 1732    | 2274    | 2212    |         |  |
| October       | 233          | 315     | 310     |         | 2121    | 2768    | 2613    |         |  |
| November      | 227          | 163     | 305     |         | 1829    | 2482    | 2447    |         |  |
| December      | 252          | 312     | 288     |         | 1937    | 2121    | 1889    |         |  |
| January       | 250          | 237     | 303     |         | 1757    | 1995    | 1626    |         |  |
| February      | 272          | 255     | 385     |         | 1661    | 1445    | 2011    |         |  |
| March         | 279          | 276     | 409     |         | 1921    | 1877    | 2503    |         |  |
| FYTD Total    | 1074         | 1335    | 1331    | 2071    | 7038    | 10277   | 11306   | 18356   |  |
| FYTD % Change |              | 19%     | 0%      | 36%     |         | 32%     | 9%      | 38%     |  |

Volunteers = number available to foster Days = number of days animal in foster home







## Create a Sense of Urgency



























### American Eskimo Puppy Mill Dogs

#### Discussion and support group

Sunday, July 26<sup>th</sup>
4 – 5:30pm in our auditorium (driveway B)

13212 SE Eastgate Way
Bellevue, WA, 98005

If you are an American Eskimo Puppy Mill dog foster parent, new or interested adopter please join us to discuss the special needs of these dogs and how to best socialize them and help them settle into your home.

#### Topics will include:

Leash training Housetraining

Socialization with people and other animals
Teaching your dog to accept and enjoy handling
Share your experiences and knowledge with other foster parents and adopters

There will be plenty of time for questions and discussion.

Please RSVP, light refreshments will be provided. <u>humane@seattlehumane.org</u> 425-641-0080

Adoption-related and other questions should be directed to 425-649-7562







Meet animals waiting to be adopted into a home like yours!





Interact with adorable animals and their foster parents to learn all about them.

You may just fall in love!

May 23



THE HUMANE SOCIETY FOR SEATTLE/KING COUNTY

www.seattlehumane.org

Seattle Humane Society • 13212 SE Eastgate Way, Bellevue WA • (425) 641-0080







Like cats, Volunteers are COOL! You don't have to pay them. They clean up after themselves (if you train them). They say good things about you to their friends.....and they are worth a fortune.



#### FY 2008-2009

| <b>Number of Animals</b> | N | um | ber | of . | Ani | ima | ls |
|--------------------------|---|----|-----|------|-----|-----|----|
|--------------------------|---|----|-----|------|-----|-----|----|

Number of Animal Day in Foster care

Average Hours/day per pet

Total Hours of Foster Care

Value of Volunteer time per hour \*

Value of animal care from Foster Volunteers

| 2  | $\sim$ | $\wedge$ 4 |
|----|--------|------------|
| 3, | U      | UI         |

26,607

3

79,821

\$20.25

\$1,616,375.25





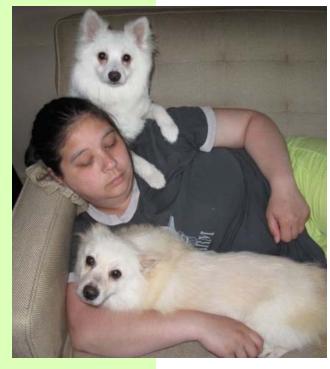




<sup>\*</sup> From Independent Sector/Research for Value of Volunteer time per hour for 2008.







Questions I asked our team:

- 1. What are the key things that make our foster program successful?
- 2. What were the biggest hurdles to overcome or best lessons learned?
- 3. How would you like to enhance our foster program?
- 4. What other information should I share with a group starting a foster program?





# 1. What are the key things that make our foster program successful?



- Board and Senior Management support.
- Provide orientation/training for Foster Volunteers.
- Provide dedicated staff who build relationships with the foster families.
- Give Foster Volunteers phone numbers/email to get help quickly.
- Provide supportive vet services.
- Treat your Foster Volunteers like the life savers they are.



# 2. What were the biggest hurdles to overcome or best lessons learned?

- 3%
- It's great to be organized, but it helps to be able to go with the flow.
- Prioritizing animals on campus, send out the animals with the most need first.
- \*\* Know what your foster parents can handle.
- Start them off with someone relatively easy.
- Make sure they take breaks when they need it!

# 3. How would you like to enhance our foster program?



- More foster parents!
- More accessible medical resources like customer friendly exam rooms or equipment to loan like scales for weighing puppies and kittens.
- Continuing education so some foster volunteers can take more challenging shelter guests.



# 4. What other information should I share with a group starting a foster program?



Work to develop a diverse range of Foster Volunteer abilities/experience.

No delay between sign up and getting a foster pet. Be ready to send a foster animal home as soon as the volunteer has completed orientation.

Create a sense of urgency around the need for foster volunteers.





## Does Foster Care *Really*Make A Difference?



| Fiscal Year | Incoming | Outbound<br>Alive | Put to<br>Death | Live Save Rate | Received Foster<br>Care | Volunteer<br>hours |
|-------------|----------|-------------------|-----------------|----------------|-------------------------|--------------------|
| 2000-01     | 5482     | 4332              | 1090            | 79.90%         | unknown                 | 58,578             |
| 2001-02     | 5513     | 4255              | 1223            | 77.70%         | 748                     | 59,209             |
| 2002-03     | 6749     | 5140              | 1585            | 76.40%         | 704                     | 59,200             |
| 2003-04     | 6814     | 5215              | 1562            | 76.90%         | 1010                    | 55,200             |
| 2004-05     | 7170     | 5499              | 1635            | 77.00%         | 1232                    | 59,700             |
| 2005-06     | 6686     | 5115              | 1463            | 77.80%         | 1019                    | 71,800             |
| 2006-07     | 6275     | 5192              | 1020            | 83.30%         | 1375                    | 80,300             |
| 2007-08     | 4965     | 4200              | 660             | 86.00%         | 2212                    | 100,683            |
| 2008-09     | 6260     | 5428              | 669             | 88.60%         | 3001                    | 111,823            |







#### Fiscal Year 2009-2010

|           | <del></del>             |          |           |                 |                           |                           |
|-----------|-------------------------|----------|-----------|-----------------|---------------------------|---------------------------|
| Month     | Live<br>Release<br>Rate | Incoming | Adoptions | Put To<br>Death | Total Animal<br>Inventory | Foster<br>Care<br>Animals |
| April     | 87%                     | 519      | 356       | 55              | 538                       | 327                       |
| May       | 90%                     | 785      | 454       | 57              | 740                       | 469                       |
| June      | 91%                     | 524      | 461       | 49              | 688                       | 477                       |
| July      | 90%                     | 593      | 466       | 56              | 693                       | 467                       |
| August    | 95%                     | 596      | 598       | 34              | 598                       | 405                       |
|           |                         |          |           |                 |                           |                           |
| YTD Total |                         | 3,017    | 2,335     | 251             |                           | 2,145                     |



#### Things I have come to believe to be true:

"People give to organizations that meet needs, not to organizations that have needs."

Kay Sprinkel Grace, CFRE, author and organizational consultant

The real path to greatness, it turns out, requires simplicity and diligence.... A culture of discipline is not a principle of business; it is a principle of greatness.

Jim Collins, author of Good to Great and the Social Sector

"Do a good job.
Tell people about it.
Ask for help."
Richard Avanzino



